

Portfolio Vehicle Service Contract Rates

PAC Auto Finance

Used Vehicle Classes					
Vehicles Not Listed below are Not Eligible					
CLASS 1	CLASS 2	CLASS 3	CLASS 4	CLASS 5	
TOYOTA	SCION	FORD	BUICK	CHRYSLER	To qualify vehicle must be no older than current model plus 10 years.
ACURA	SUBARU	MERCURY	OLDS	PLYMOUTH	
HONDA	LEXUS	HYUNDAI	PONTIAC	DODGE	
	NISSAN	MAZDA	*CHEV	JEEP	
		MITSUBISHI	GMC	EAGLE	
		INFINITI	SATURN	ISUZU	
		VW / GEO	SUZUKI	LINCOLN	
		KIA			
			*Excludes Corvette		

Used Vehicle Surcharges			
<i>4x4, AWD</i>	100	H2/H3	500
<i>Super/Turbo</i>	75	Diesel	150

GAP Waiver Addendum (PAC)*	Service Contract Profit Example
Dealer Cost \$295	Dealer Cost \$800
Dealer Profit + \$300	Dealer Profit + \$500
Customer Price \$595	Customer Price \$1,300
TOTAL Non Recourse Back-End Profit Potential of \$800	

*PAC GAP Not Available in Nevada

DEALER COST RATE SHEET

Max Mark-up over Dealer cost = \$500

USED VEHICLE PLANS		
Must Use PUA6 Contracts		
Plan D = Powertrain	\$100 Deductible	
6 MONTHS / 6,000 MILES		
<i>Miles at sale:</i>	CLASS 1, 2	CLASS 3,4,5
0 - 100,000	500	600
100,001 - 160,000	600	700
160,001 +	800	900
12 MONTHS / 12,000 MILES		
<i>Miles at sale:</i>	CLASS 1, 2	CLASS 3,4,5
0 - 100,000	750	850
100,001 - 160,000	950	1100
24 MONTHS / 24,000 MILES		
<i>Miles at sale:</i>	CLASS 1, 2	CLASS 3,4,5
0 - 70,000	800	900
70,001 - 100,000	850	950
100,001 - 130,000	1000	1100
36 MONTHS / 36,000 MILES		
<i>Miles at sale:</i>	CLASS 1, 2	CLASS 3,4,5
0 - 70,000	900	1100